











Business Plan For: _____

Mary Kay Career Goals	Week 1	Accountability	Month-to-Date Totals
	1.	Date	
	2.	Sales	
Financial Goals	3.	Interviews	
	Week 2		Contacts
	1.		
Free Time Goals	2.	Date	
	3.	Sales	
	Week 3		Interviews
Health and Appearance Goals	1.	Contacts	
	2.		
	3.	Date	
Relationship Goals	Week 4		Sales
	1.	Interviews	
	2.	Contacts	
Personal Development Goals	3.		
	Week 5		Date
	1.	Sales	
Spiritual & Charity Goals	2.	Interviews	
	3.	Contacts	
	Week 5		
		Date	
		Sales	
		Interviews	
		Contacts	

	Last Year	Projected This Month	Actual
Retail Sales			
Wholesale Order			
Interviews			
New Associates			
# Faces			
# Contacts			
Basic Customers			

 **My Reward:**

6 Most Important Things to Do this Month:

 1.
 2.
 3.
 4.
 5.
 6.

I am so Happy and Grateful for:

1.	11.	21.
2.	12.	22.
3.	13.	23.
4.	14.	24.
5.	15.	25.
6.	16.	26.
7.	17.	27.
8.	18.	28.
9.	19.	29.
10.	20.	30.
		31.

Business Activities this Month: